#### **Dallas Fed**



# Threat of global housing slide looms amid rising rates

Lauren Black and Enrique Martínez-García February 28, 2023

Housing froth has reemerged since 2020, with signs of a pandemic housing boom extending beyond the U.S. to other, mostly advanced, economies. While house-price growth has recently begun to moderate—or, in some countries, to decline—the risk of a deep global housing slide persists.

Specifically, the perils detected in the U.S. and German housing markets pose a vulnerability to the global outlook because of the size of those nations' economies and significant cross-border financial spillovers.

## Global housing cycles markedly changed in the 1970s

Chart 1 puts in historical perspective the evolution of U.S. and global house prices, adjusted for inflation. The depiction is partly based on data from the Dallas Fed's <u>International House Price Database</u>, which dates back to 1975. Despite some methodological differences, available <u>historical sources</u> for the U.S. and a subset of 17 of the 24 countries in our sample can be used to construct consistent annual measures of U.S. and global (excluding U.S.) real house prices dating back to the Franco-Prussian War of 1870.

Chart 1
House prices took off after World War II; cyclicality more pronounced since the 1970s



NOTES: All data are annual. International House Price Database runs through 2021. Diamonds represent average of the first three quarters of 2022. The Macrohistory Database runs through 2020. The Macrohistory series is deflated using the headline Consumer Price Index; the Dallas Fed series uses the personal consumption expenditures deflator. The historical aggregate is weighted with real GDP adjusted for purchasing-power parity (1990 international dollars) and includes 17 of the 24 countries other than the U.S. covered by the International House Price Database. Luxembourg, Croatia, Slovenia, Israel, New Zealand, South Korea, South Africa and Colombia are excluded.

SOURCES: Macrohistory Database; Dallas Fed's International House Price Database; authors' calculations.

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# <u>Downloadable chart</u> | <u>Chart data</u>

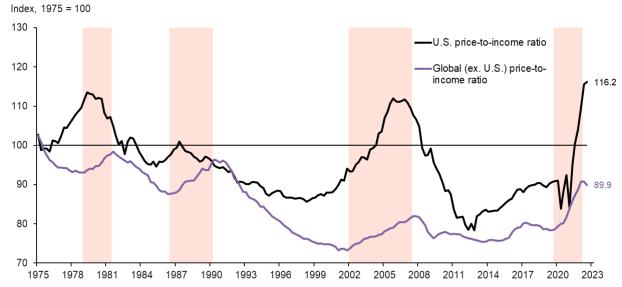
Chart 1 illustrates how, after experiencing a significant depression in real prices following World War I, advanced economies outside of the U.S. bounced back in the late 1950s, rebuilding on the heels of the U.S. post-World War II boom and catching up with the U.S. through the 1960s.

Starting in the 1970s, real house prices displayed a broad upward trend, including in the U.S. The ratio of mortgage credit to GDP—an indicator of financial intermediary participation in housing—similarly grew. Credit-fueled booms tend to be followed by more-severe corrections. Housing cycles also became increasingly longer and larger after the 1970s, with phases of appreciation particularly stark in the late 1980s, 2000s and around the pandemic, beginning in early 2020.

# Housing booms give way to affordability crises

The price-to-income ratio is a conventional measure of consumer housing affordability, with higher readings indicating greater challenges for buyers (Chart 2). Evidence shows that affordability crises often accompany housing booms.

Chart 2
Housing affordability deterioration especially notable during the pandemic



NOTES: Last data point is third quarter 2022. Shaded areas represent housing affordability deterioration in international housing markets, excluding the U.S. The pandemic economic impact began in first quarter 2020.

SOURCES: Dallas Fed's International House Price Database; authors' calculations.

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Signs of diminished affordability in the U.S. have usually preceded global deterioration. However, during the pandemic boom, the U.S. and the world largely aligned. The U.S. price-to-income ratio reached a peak not seen since 1975, while the global price-to-income ratio increased at its fastest rate and by its largest amount. Signs of moderation emerged globally in second quarter 2022.

## Global housing booms increasingly frothy

Rapidly deteriorating affordability—even as remarkable as during the pandemic—does not necessarily imply bubbly behavior. A housing boom becomes frothy and out of sync with fundamentals when driven by fear of missing out (FOMO), based on the wide acceptance of the belief that today's strong price appreciation will continue unabated in the future, leaving behind prospective purchasers.

Exponential growth in key housing market indicators—such as real house prices and the price-to-income ratio—are a symptom of exuberance during a <u>FOMO-driven housing bubble</u>. Using <u>statistical tools</u> to identify such excesses, we find that booms have become longer and more concordant since the 1990s (Chart 3).

Chart 3
Pandemic boom spread widely across global housing markets



NOTES: Last data point is third quarter 2022. Periods of exuberance are plotted whenever a house price run-up or deterioration in real estate affordability is identified. Color of country labels on vertical axis indicates the exuberance status as of third quarter 2022. SOURCES: Dallas Fed's International House Price Database; International Housing Observatory; authors' calculations.

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Affordability crises arise often from unsustainable and widespread exuberant behavior, data suggest. Particularly concerning, housing has become more prone to excesses spreading across borders, resulting in major misallocation of resources and efficiency losses. This can have sizeable global macroeconomic and financial consequences.

The period from the 1970s onward is characterized by <u>financial deepening</u> and a rapid expansion of mortgage credit. The "Nixon shock" in 1971 (the decoupling of the U.S. dollar from gold) effectively ended the Bretton Woods system—the international agreement to fix various countries' currencies to the U.S. dollar, which itself was pegged to gold. As a result, a new regime based on floating fiat currencies and free international capital movement progressively emerged.

The greater international capital mobility since the 1990s allowed investors to search for yield beyond their nearest housing markets and boosted mortgage credit availability. This played an important role—together with migration flows—in propagating froth across countries and sustaining housing booms for prolonged periods.

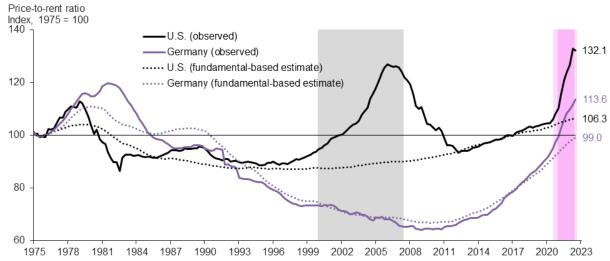
## Perils of pandemic housing froth

The U.S. and Germany, because of the size of their economies, pose a substantial risk to global housing. Focusing on these two countries, our analysis goes a step further, looking at complementary evidence extracted from house-price-to-rent ratio data. This ratio—a natural counterpart to the price-to-earnings ratio for stocks—measures the profitability of housing as an investment opportunity.

Using data from the <u>International Housing Observatory</u>, we detect periods of exuberance after accounting for those conventional fundamentals of the price-to-rent ratio.

Specifically, if the observed price-to-rent ratio grows at an explosive rate relative to its fundamental-based ratio estimated with long-term interest rate and rent growth data, the bubble hypothesis merits attention. Chart 4 shows episodes of exuberance for the U.S. and Germany.

Chart 4
U.S., Germany exhibited notable signs of nonfundamental exuberance during pandemic boom



NOTES: Last data point is third quarter 2022. Fundamental-based measures of the price-to-rent ratio are based on two explanatory variables, the long-term interest rate and the log housing rental rate growth. Colored bars indicate evidence of an episode of exuberance detected based on the difference between the observed price-to-rent ratio and its fundamental-based estimate. The gray shading denotes episodes of exuberance in the U.S., the pink shading represents exuberance in Germany, and the darker purple shows concurrent episodes of exuberance in the two countries. SOURCES: Dallas Fed's International House Price Database; International Housing Observatory; authors' calculations.

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Comparing Germany's actual price-to-rent ratio with its estimated price-to-rent ratio, evidence of exuberance is apparent since the start of the pandemic. To return to its fundamental-based level, the German price-to-rent ratio would need to fall by 12.8 percent.

The comparative gap between the U.S. price-to-rent ratio and its estimated fundamental ratio signals exuberance in the early 2000s as well as during the pandemic. The correction needed to bring the U.S. in line with its fundamentals—a 19.5 percent decline—is less sizeable than at the peak of the previous boom but larger than that for Germany.

There is evidence that the U.S. price-to-rent ratio began to fall in third quarter 2022 as prices moderated more so than rents, unlike what the German data show for the same quarter.

## Confluence of risk factors

Warning signs of <u>froth in international housing</u> have been apparent since 2021. Germany's housing market, much like <u>the U.S.'</u>, is at a crossroads.

An <u>energy crisis stemming from the war in Ukraine</u> and a rapid increase in import prices deteriorated the terms of trade of energy-importing economies such as Germany. The challenges are considerable because the tighter monetary policy needed to combat rising inflation hits interest-rate-sensitive sectors like housing.

Germany, like the U.S., has a <u>small proportion of variable-rate mortgages</u>, which helps mitigate the direct effects of rising interest rates. Central bank policy rates in Europe also lag those of the U.S. However, while a modest housing correction remains the baseline scenario, the risk that a tighter-than-expected monetary policy may trigger a more-severe price correction in Germany (and the U.S.) cannot be ignored.

Even countries such as Spain and Italy—which did not boom during the pandemic—are exposed through euro-area linkages to negative shocks originating in Germany. The two countries were already weakened after failing to fully recover after the housing bust of 2008.

The possibility of a domino effect, where investors pull out of international housing seeking safety and liquidity elsewhere, also raises concerns of spillovers beyond Germany or the U.S. to the global economy.

Additionally, the <u>fragile Chinese housing</u> market poses its own set of issues. It suffers from overbuilding in some areas and simultaneously some overpricing in top-tier cities that could pose a major domestic risk as well as one for the global economy.

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